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The best direct sales reps use and love the products they're selling. They talk about them with enthusiasm, which is what helps sell them. Using your products and services also gives you personal experiences and information so you can discuss them honestly and accurately with potential customers.

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Mary Christensen has empowered and equipped thousands of direct sellers to succeed. And in her newest book, Be a Direct Selling Superstar, she delivers an all-encompassing guide to building, leading, and managing a profitable direct sales organization. Listeners will learn how to: Set goals ; Eliminate self-sabotaging behaviors

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