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Talk less, say more : 3 habits to influence others and make things happen. [Connie Dieken] -- "Talk Less, Say More is a guide to 21st-century communication skills to help you be more influential and make things happen in our distracted, attention-deficit affected world.

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"If I say 150 words a minute, and you can hear 750 words a minute, the less I say, the more you hear. The more you say, the less they're going to hear," he said. More from IdeaFestival 2015

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